

CONFESSIONS

OF THE FORMER BUSINESS OWNER

WHEN:

July 9th, 2014
8am-10am

WHERE:

Jacksonville University
Davis College of Business
2800 University Blvd North
Jacksonville, FL 32211

COST: \$35

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From those that have sold their business: What would you do differently?

For most of us, selling our business is the single most important transaction we will ever make in our life. Come learn from those that have been there, done that. Learn how they prepared, how their deals were structured and, given a second opportunity, what they would do differently. This is your chance to learn from your peers and to not repeat their missteps. Each participant on the panel has a story on how they would have handled their sale differently.



Moderated by:
Brian Barquilla, publisher of
Advantage Business Magazine



Mike Shad

For 13 years, Mike built a network of industry leading and award winning Ford dealerships until it came to an abrupt end. **Learn how health always trumps business and how you can be prepared for the unexpected.**



Myron Pincomb

Myron's educational technology firm caught the eye of a larger competitor. It was a dream come true until he **learned how being an entrepreneur conflicts with a board of directors.**



Lee Grande

Lee and her husband were excited, but early decisions in the purchase process caused some longer term challenges. **Learn how due diligence and surrounding yourself with key advisers can help you make critical decisions in purchasing, growing and selling a business.**

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