



Networking 2.0

Now it's time to get serious

How to turn good networking
into GREAT results.

About the speaker:

Back by popular demand! John Bryan

For over 20 years **John Bryan** has worked as a consultant and professional networker. His client list includes Wachovia, Johns Hopkins University, JEA, WJCT and Vistakon. He helped Merrill Lynch Credit Corporation win the Malcolm Baldrige National Quality Award.

John currently serves the Jacksonville Regional Chamber of Commerce as the Director Beaches Division & Chamber Councils.

He Holds a BS in English Literature from Dartmouth College, a MBA from Sanford University and a MS in Quality Management from the University of Miami.

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So you are pretty good about getting motivated and meeting people face to face. You have repeated your elevator pitch about a thousand times, shaken just as many hands and even had to re-order business cards. You have definitely put in your time and regularly see the same faces.

So has your business taken off? Why or why not?

Join us for a live interactive presentation where we will learn how to translate all your "sweat equity" into real business.

What you will learn:

- ★ **Common mistakes that waste your time**
- ★ **Getting your network to work *for you***
- ★ **Pre-networking planning on the go**
- ★ **Developing relationships and earning trust**

Expect a **lively** and **fun** presentation with opportunities to try your new skills. Bring plenty of business cards of course!

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Keynote Speaker: John Bryan

When: **Thursday, September 23, 2010**
8:30am-10am Presentation
8:00am Check-In/Networking

Where: **10151 Deerwood Park Blvd**
Building 100, Fifth Floor
Jacksonville, FL 32256

Cost: **\$25 (Seats are limited)**

Register at www.advantagebizmag.com/events

For more information contact Jessica at
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